



## Hunt Midwest

# PRESS RELEASE

### **SubTropolis Technology Center Partners with CBRE Data Center Solutions**

*Leading global data center real estate group will market mission critical campus to potential tenants*

Kansas City, Mo.—Oct. 26, 2015—Armed with new Missouri incentives, Hunt Midwest's SubTropolis Technology Center has selected CBRE Data Center Solutions to steer growth of its 400,000 square foot data center campus anchored by leading IT cloud service provider LightEdge Solutions.

"CBRE has the world's only fully integrated data center real estate team, with more than 100 advisors worldwide helping complete more than 210 MW of transactions in 2014," said Mike Bell, Hunt Midwest's vice president of industrial/commercial development. "We look forward to working with CBRE to expand SubTropolis Technology Center's mission critical footprint."

SubTropolis Technology Center offers 30 MW of fully redundant, low cost power with 2N utility feeds and two diverse KCP&L substations with 161 kV of transmission capacity on the property, as well as multiple existing nearby substations. Tenants have access to nearly unlimited bandwidth, with three Tier I fiber carriers on-site, plus a carrier-neutral Meet-Me-Room and connection to Dark Fiber through Kansas City's premier carrier hotel, 1102 Grand.

"STC's redundant, low cost power and low latency connectivity, combined with nearly 2 million square feet available for expansion, creates a highly competitive advantage. Missouri's new data center legislation was the missing piece of the puzzle, which now is complete," said Todd Bateman, who leads CBRE's North American Data Center Solutions group.

In 2015, Missouri lawmakers passed legislation granting data center operators incentives, including sales and use tax exemptions for machinery, equipment and utilities. In 2009, Hunt Midwest began pushing for state incentives to lure data center investment to Missouri after seeing the state lose millions in data center investment to neighboring states that had incentives in place. The effort took longer than expected, but it also gave Hunt Midwest time to plan and perfect the STC campus.

"Hunt Midwest had strong expectations that data center legislation eventually would pass in Missouri, and that's why we made significant investments in our data center infrastructure, fiber and power over the past several years. Our goal was to build the most secure, scalable data center environment in the Midwest, and we believe we have that at STC," Bell said.

SubTropolis Technology Center opened in 2014 and is expandable to 2 million square feet.

#### **About SubTropolis Technology Center (STC)**

[SubTropolis Technology Center](#) is a mission critical data center campus that provides a highly scalable infrastructure for millions of square feet of contiguous expansion, redundant power with low kW costs, and fiber networking to meet the ever-growing bandwidth requirements of businesses. STC is served by KCP&L, with two diverse substations and 161 kV transmission lines on the property. The eco-friendly underground STC campus is protected by a 150-foot layer of limestone, making it a Tier IV compliant structure. STC provides a Meet-Me-Room for interconnection with major carriers and service providers and a six-acre equipment yard on the exterior surface. In addition to LightEdge Solutions, future tenants will include government agencies and enterprise users.



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## About SubTropolis

As the world's largest underground business complex, [SubTropolis](#) sets the standard for subsurface business developments. SubTropolis was created through the mining of a 270-million-year-old limestone deposit. In the mining process, limestone is removed by the room and pillar method, leaving 25-foot square pillars that are on 65-foot centers and 40 feet apart. SubTropolis is home to more than 55 local, regional, national and international companies that employ in excess of 1,600 people.

In 2012, SubTropolis earned a perfect ENERGY STAR energy performance rating of 100 in the category of unrefrigerated warehouse from the EPA. Of the six warehouse facilities in Kansas and Missouri that have earned the ENERGY STAR, SubTropolis is the only one to receive a perfect rating.

## About Hunt Midwest

[Hunt Midwest](#) is a full-service real estate development company with a focus on industrial, commercial, retail, mission critical, multifamily, senior living and residential real estate. Its portfolio is anchored by SubTropolis, the world's largest underground business complex. Hunt Midwest is a Kansas City-based, privately held company owned by the Lamar Hunt family. The Hunt family business is a diverse portfolio of entities involved in real estate, sports/media, energy/resources, private equity and investments. Marquee entities include the Kansas City Chiefs, Hunt Midwest, Hunt Southwest, FC Dallas Soccer Club, Toyota Stadium, Chicago Bulls and United Center.

## About CBRE Data Center Solutions ("CBRE DCS")

[CBRE DCS](#) has a proven track record for creating data center plans that work. Since 1994, the group has advised a broad range of organizations worldwide on their IT/data center strategy and the acquisition and disposition of technical real estate. Some of our more recent engagements include Digital Realty, ViaWest, Shorenstein Properties, Allied Properties, IBM/SoftLayer, AT&T, Level 3, Boeing, Bloomberg, Cargill, E\*TRADE, Verizon, and Fidelity, among numerous others.

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