



## Hunt Midwest

# PRESS RELEASE

### **Spartan Motors Chooses Hunt Midwest Business Center for Upfit Line**

*Ford cargo van and fleet facility opens in Hunt Midwest's Automotive Alley*

Kansas City, Mo.—February 28, 2017—Spartan Fleet Vehicles and Services will lease 50,000 square feet in HMBC Logistics I, a 200,000 square foot Class A warehouse and distribution facility located in Hunt Midwest Business Center. The newly formed business unit of Spartan Motors will provide tailored upfits of cargo vans and other fleet vehicles. Hunt Midwest Business Center is a 2,500-acre, master-planned commercial development adjacent to SubTropolis, the world's largest underground business park.

"Spartan Fleet Vehicles is an ideal tenant for Hunt Midwest Business Center's flexible, multi-tenant footprint," said Hunt Midwest President and CEO Ora Reynolds. "Users in the 40,000 to 80,000 square foot range are the backbone of the current industrial market, and we are seeing that play out with strong interest and leasing activity."

Spartan Fleet Vehicles is the latest addition to Automotive Alley, Hunt Midwest's diverse lineup of automotive industry-related companies located both above and below ground. Located just south of Ford's Kansas City Assembly Plant, Automotive Alley includes Ford's North American Vehicle Logistics Outbound Shipping Facility (NAVLOS), and a dozen automotive upfitters and suppliers including Adrian Steel, American Tire Distributors, Ground Effects, Knapheide, Leggett & Platt, and Reading Truck Body.

"Hunt Midwest Business Center's proximity to Ford's Claycomo Kansas City Assembly Plant was a big selling point for us," said John Forbes, president of Spartan Fleet Vehicles and Services. "Our new fulfillment center for Spartan Upfit Services, a division of Spartan Fleet Vehicles and Services, is at the center of our new product launch that arms trades people, delivery service personnel and mobile retailers with custom interiors they need to better service their customers."

Companies choosing HMBC Logistics I will benefit from state-of-the-art features including 32' clear height, footprints divisible to 40,000 square feet, build-to-suit office, ESFR sprinkler system, expansive truck court depths, dedicated trailer parking positions, along with enhanced fiber and technological infrastructure.

Hunt Midwest Business Center's Enhanced Enterprise Zone (EEZ) offers up to 100 percent tax abatement for qualifying projects based on investment and job creation numbers.

"Hunt Midwest is delivering on what we term the 'Three Ls' of industrial real estate—Location, Logistics and Labor," said Mike Bell, Hunt Midwest vice president of commercial development. "We are seeing a 'cluster effect' of automotive and e-commerce companies as HMBC has immediate access to I-435, I-35, I-70 and MO-210, enabling shipment to 85 percent of the U.S. within two days. In addition, employees can take advantage of close proximity to public transportation."

HMBC Logistics I is part of a recent 126-acre expansion of Hunt Midwest Business Center which will ultimately include an additional 8 million square feet of master-planned, Class A warehouse and distribution space. Hunt Midwest Logistics I is being developed by Hunt-HSA Industrial, LLC, a joint venture between Hunt Midwest and HSA Commercial Real Estate. Hunt-HSA has selected CBRE to lease HMBC Logistics I to prospective tenants.



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## About Spartan Motors

[Spartan Motors, Inc.](#) is a leading designer, engineer, manufacturer and marketer of a broad range of specialty vehicles, specialty chassis, vehicle bodies and parts for the fleet and delivery, recreational vehicle (RV), emergency response, defense forces and contract assembly (light/medium duty truck) markets. The Company's brand names—Spartan Motors, Spartan Specialty Vehicles, Spartan Emergency Response, Spartan Parts and Accessories, and Utilimaster®, a Spartan Motors Company— are known for quality, durability, performance, customer service and first-to-market innovation. The Company operates facilities in Michigan, Indiana, Pennsylvania, Kansas, Wisconsin, Nebraska, South Dakota, Saltillo, Mexico, and Lima, Peru. Spartan reported sales of \$550 million in 2015.

## About Hunt Midwest

[Hunt Midwest](#) is a full-service real estate development company with a focus on industrial, commercial, retail, mission critical, multifamily, senior living and residential real estate. Its portfolio is anchored by SubTropolis, the world's largest underground business complex. Hunt Midwest is a Kansas City-based, privately held company owned by the Lamar Hunt family. The Hunt family business is a diverse portfolio of entities involved in real estate, sports/media, energy/resources, private equity and investments. Marquee entities include the Kansas City Chiefs, Hunt Midwest, Hunt Southwest, FC Dallas Soccer Club, Toyota Stadium, Chicago Bulls and United Center.

## About HSA Commercial Real Estate

Founded in 1981, Chicago-based [HSA Commercial Real Estate](#) is a diversified, full-service real estate firm specializing in office, industrial, retail and health care real estate leasing, management, marketing, development and financing on a national basis. Along with developing and acquiring more than 50 million square feet of commercial real estate across the United States, with a total consideration in excess of \$2.5 billion, HSA Commercial Real Estate has represented owners and tenants in more than 10,000 transactions in 43 states; manages a property portfolio in excess of 15 million square feet in locations across the nation; and owns more than 10 million square feet of commercial property throughout the country.

**HMBC Logistics I photos:** [Photo 1](#) | [Photo 2](#) | [Photo 3](#)

## For More Information:

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