

# BUILD-TO-SUIT SERVICES

## The Hunt Midwest Team

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### **Richard (Dick) Ringer - Assistant General Manager of Hunt Midwest Real Estate Development**

In his role as assistant general manager of Hunt Midwest Real Estate Development, Dick Ringer is responsible for the overall management of Industrial/Commercial Real Estate, with concentration on marketing, sales and leasing of surface properties, which include two business parks and three commercial centers strategically sited along several heavily traveled corridors in Kansas City's Northland area, and SubTropolis, the world's largest underground business park. Dick also oversees management of surface development projects and assists in new business development, the acquisition of leased industrial buildings and land for development.

Dick joined Hunt Midwest in 1992 as manager of sales and leasing, was promoted to director of sales and leasing in 1998, became director of real estate development in 1999, and was promoted to assistant general manager in 2005. With more than 28 years of commercial real estate experience, Dick has spent 25 years in the Kansas City market and three years in Los Angeles, California.

Dick is a lifetime member of the Metropolitan Kansas City Board of Realtor's Million Dollar Club and a member of the Society of Industrial and Office Realtors (SIOR). He is a graduate of Occidental College in Los Angeles, California with a bachelor's degree in economics. Dick and his family live in Prairie Village, Kansas.



### **Beau Groceman - Director of Construction and Planning**

Beau Groceman joined Hunt Midwest in August 2006 and is responsible for project planning and construction management of Hunt Midwest's real estate developments which include SubTropolis, the world's largest underground business complex, a subterranean industrial park with nearly 5 million square feet of leased space, and over 1,700 acres of industrial and commercial surface real estate with one business park, two commercial centers, and three retail centers.

Prior to joining Hunt Midwest, Beau was the general manager of a private construction firm. He has 17 years of municipal government experience, including five years as the public works director for the city of Raytown, Missouri; five years as the assistant director-water utilities for the city of Lee's Summit, Missouri; and seven years as the landfill superintendent for the city of Lee's Summit, Missouri.

Beau is a graduate of Baker University in Baldwin City, Kansas with a bachelor's degree in business. He is a member of the American Water Works Association and the American Public Works Association. He holds an MDNR solid waste operator license and an MDNR wastewater license. Beau, his wife Katy, and family live in Lee's Summit, Missouri.



### **Kristen E. Zane - Director of Engineering and Construction**

Kristen Zane joined Hunt Midwest in 2000 as manager of residential construction and engineering and was promoted to director in 2004. She joined the industrial/commercial team as director of engineering and construction in September 2009 to focus on developing Hunt Midwest's industrial parks, commercial centers and retail projects in Kansas City's Northland. Kristen is responsible for overall project supervision, engineering, construction, plan review, contract negotiation, and scheduling.

Kristen has over 32 years of construction experience, most recently as project engineer for Water District #1 in Johnson County, Kansas. Previously, she worked as an estimator and project manager for the Garney Companies, Havens Construction and J.H. Cosgrove Contractors.

Kristen is a graduate of the University of Kansas in Lawrence with a bachelor's degree in civil engineering. She is a past president the Engineers Club of Kansas City and currently serves on its board of directors. Kristen and her family reside in Overland Park, Kansas.



### **Jason Glasrud - Manager of Sales and Leasing**

Jason Glasrud joined Hunt Midwest in 2007 as manager of sales and leasing. He works with commercial real estate brokers to market available office and/or industrial space within SubTropolis, the world's largest underground business complex. In addition, he represents the company's surface property portfolio including the Hunt Midwest Business Center located in Kansas City, Missouri.

Jason's previous experience includes serving as an industrial broker with NAI nVision. He joined NAI nVision's predecessor company, NAI Cohen-Esrey, in 2003 in the industrial property group, working with tenants, their representatives and various landlords.

Jason is a graduate of the University of Kansas in Lawrence with a bachelor's degree in political science. He serves on The University of Kansas Hospital Young Professionals Alliance, is a former director of the Bacchus Foundation and holds real estate licenses in Missouri and Kansas. Jason currently resides in Overland Park, Kansas.

