



Hunt Midwest

Paris Brothers – Freezer Space and Location Supports Explosive Growth

If ever a foodservice company could be called “innovative,” it would be Paris Brothers. A Kansas City-based, family-owned business launched in 1983, Paris Brothers today is a clear leader in an industry that is constantly evolving.

Although Paris Brothers distributes and sells more than 3,500 specialty items to grocery stores, restaurants and national food distributors in the Midwest, the company is far more than just a broker. Paris Brothers also manufactures, markets and distributes 15 different private-label brands, and it helps other food companies design and implement their own supply chain management plans.

As the company began experiencing explosive growth in 2000, it needed to find a location that could support expansion. But, as co-founder and principal Joe Paris explained, finding a facility that offered all the key elements the company needed wasn't easy. Paris Brothers' requirements included:

- a convenient location
- a clean, well-managed facility
- security 24/7, since many of their supply chain customers need after-hours and weekend access
- a climate controlled and humidity controlled environment
- access to significant freezer space
- flexibility for future expansion
- an affordable lease, including low utility costs

The company found all these things and more in SubTropolis. Owned by Hunt Midwest, SubTropolis is the world's largest underground business complex, housing more than 50 local, national and international businesses. Created through the mining of a 270-million-year-old limestone deposit, SubTropolis will have 50-million square feet of space available when it is fully developed. SubTropolis is located 20 minutes from Kansas City International Airport, with immediate access to I-435, and within minutes of I-70, I-35 and I-29.

According to Joe Paris, “When we first moved into SubTropolis, we had 110,000 square feet of space. Now – with nearly 100 employees and a significantly expanded array of products and services – we are their largest tenant with about 500,000 square feet. We love it here because as our needs have grown, Hunt Midwest has been able to accommodate them. They have been a very good business partner.”

Paris continued, “Our two companies really complement each other. There is a real partnership, a real collaborative effort. We understand each other, which means they know what we need to run our business, and that allows us to focus on growing our business, not on managing our facility. They have even sent a couple of customers our way.”

Connie Kamps, director of real estate operations for Hunt Midwest, echoes the valued relationship with Paris Brothers. “One thing that was very important to Paris Brothers was the freezer space we could offer them. We

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have a 255,000 square foot freezer that is used partially by Paris Brothers and also by other tenants. They began utilizing that immediately. Plus we could accommodate the space they needed for their own coolers, which they put in later (they now have three different multiple temperature coolers). Our ability to be flexible with those kinds of logistics is very important to them.”

“We are very happy with Hunt Midwest,” said Paris. “They provide a clean, safe facility and because it’s underground, it allows us to be more productive. It’s been a great fit.”

To learn more about the real estate solutions SubTropolis provides, call **800-551-6877** or visit **SubTropolis.com**.

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